



**Request for Expression of Interest (EOI) for the Design, Build, Finance, Operate and Maintenance (DBFOM) of a Strategic Fuel Storage Facility  
Kingdom of Lesotho**

Date: **27<sup>th</sup> March 2026**

EOI Number/Ref number: [PF/EOI/2025/2026-02]

**1. PROJECT DESCRIPTION**

The Government of Lesotho is seeking expression of interest from accomplished construction companies to undertake the Design, Build, Finance, Operate and Maintenance, Testing and Commissioning responsibilities for a 30-day strategic fuel storage facility at Maqhaka in Berea, Lesotho. This project is critical to ensuring security of fuel supply.

The facility encompasses eleven bulk storage tanks, along with loading and offloading pumps, valve chambers, fire systems, control systems, effluent handling systems, truck loading and offloading gantries, administrative, security, MCC building complexes and access road.

The eleven (11) bulk storage tanks are of the following capacities:

- i) Four (4) 2730m<sup>3</sup> tanks for the storage of petrol (ULP 93&95)
- ii) Four (4) 3650m<sup>3</sup> tanks for the storage of diesel (50ppm)
- iii) Three (3) 930m<sup>3</sup> tanks for the storage of illuminated paraffin (IP)

Complete the Engineering, Procurement, Construction and Commission for the Strategic Fuel Storage Facility in accordance with internationally accepted standards (e.g. SANS) as well as relevant international standards (ISO, API, IEC etc.) to ensure sufficient operation;



## **2. SCOPE OF SERVICES**

The services required under this assignment include:

- i) Complete the Strategic Fuel Storage Facility, testing and commissioning in accordance with internationally accepted and relevant standards to ensure sufficient operation;
- ii) Detail the ownership representation ensuring involvement of the State
- iii) Provide a detailed financing structure including the funding sources, a clear risk sharing plan and allocation among project stakeholders
- iv) Demonstrate expertise on procurement of petroleum products for the state
- v) Elaborate how petroleum products will be procured without alienating existing players and avoiding the creation of monopolies
- vi) Propose how other interested groups may participate
- vii) Propose how products will be procured from the international market
- viii) Propose the operating and maintenance model

The Ministry of Energy invites suitably qualified construction companies to submit an expression of interest. The companies may form joint ventures to enhance their chances of qualification.

## **3. EOI SUBMISSION REQUIREMENTS**

The following should be included in the submission:

- i) Company Overview or Company Profile;
- ii) A track record of the company demonstrating experience in large-scale DBFOM projects, ideally within the energy sector (e.g contract);
- iii) A client reference list of at least three (3) clients that similar work has been implemented for;
- iv) Project organogram illustrating the roles of each team member,
- v) CV and qualifications of each proposed team member;
- vi) Demonstrate financial stability and ability to secure project financing;
- vii) Past 5 year's audited financial statements;



- viii) Company registration documents, Valid Tax Clearance Certificate (TCC) and a comfort letter from a reputable bank.
- ix) Description of the Company’s quality assurance policies and procedures.
- x) Additional Certifications/procedures applicable to perform the services

**4. SUBMISSION DETAILS**

Expression of interest must be submitted by email to the address below by Monday, the 8<sup>th</sup> June 2026, at 12:00 hrs Central African Time (CAT) and clearly titled “EOI for DBFOM for Maqhaka Strategic Fuel Storage facility”.

Attention:

Mr. Teboho Moloantoa  
Petroleum Fund  
LCCI Building  
Orpen Road  
Maseru, Lesotho

Submission Address: [supplier@petroleum.org.ls](mailto:supplier@petroleum.org.ls)

Attention: **Late submissions will not be considered.**

**5. EOI EVALUATION CRITERIA**

Expression of Interest Evaluation Criteria	Points
<b>A. Relevant DBFOM Experience</b>	15
<b>B. Technical Qualification and Personnel</b>	20
<b>C. Ownership Model and financing structure</b>	10
<b>D. Quality assurance, HSSE Systems and compliance with standards</b>	10
<b>E. Financial Capacity</b>	20



<b>F. Local Participation &amp; Capacity Building</b>	10
<b>G. Procurement and sales/trading model</b>	15

## 6. DISCLAIMER

This EOI is issued for information-gathering and shortlisting purposes only and does not constitute an invitation to tender. The Government of Lesotho reserves the right to accept or reject any EOI, to annul the process, or to amend the scope without incurring any liability.